

CONESTOGA COLLEGE 2019

AGENDA

JANUARY 21, 2019

- 8:30 A.M.** **OPENING REMARKS**
JOHN M. NIKOLAUS, CLTP
PRESIDENT, CONESTOGA TITLE INSURANCE CO.
- 8:45 A.M.** **HOW TO MAKE A DIFFERENCE IN THE TITLE BUSINESS WHILE STAYING OUT OF (CLAIMS) TROUBLE**
MICHAEL SIKORA, ESQ., SIKORA LAW
- 9:45 A.M.** **BREAK**
- 10:00 A.M.** **WRITING POLICY EXCEPTIONS, EXPLAINING TITLE INSURANCE TO THE CUSTOMER AND THE AGENT’S ROLE WHEN A TITLE CLAIM IS MADE**
J. BUSHNELL NIELSEN, ESQ., REINHART BOERNER VAN DEUREN S.C.
- 11:00 A.M.** **BREAK**
- 11:15 A.M.** **PRIVACY AND SECURITY TRAINING: OBLIGATIONS OF CONFIDENTIALITY AND SAFEKEEPING**
MARK G. MCCREARY, ESQ., FOX ROTHSCHILD, LLP ATTORNEYS AT LAW
- 12:15 P.M.** **LUNCH**
- 1:30 P.M.** **HOW CLAIMS ARE RESOLVED ACCORDING TO THE NATURE OF THE CLAIM AND THE TYPE OF POLICY**
J. BUSHNELL NIELSEN, ESQ., REINHART BOERNER VAN DEUREN S.C.
- 2:30 P.M.** **BREAK**
- 2:45 P.M.** **THE REAL ESTATE INVESTOR’S “UNIQUE” ISSUES (AN UNDERWRITER’S PERSPECTIVE)**
RICK HECKER, ESQ., UNDERWRITING COUNSEL
CONESTOGA TITLE INSURANCE CO.
- 3:45 P.M.** **BREAK**
- 4:00 P.M.** **CTIC AUDIT CAN LEAD TO SUCCESS**
DOUGLAS RAUCHUT, AGENCY AUDIT MANAGER
CONESTOGA TITLE INSURANCE CO.
- 5:00 P.M.** **COCKTAILS / HORS D’OEUVRES**

MODERATOR: WILLIAM J. PARKER, ESQ.

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AGENDA **JANUARY 22, 2019**

- 8:30 A.M.** **TITLE CLAIMS: I COULDN'T MAKE THESE UP**
VERONICA A. McMILLAN, RN, ESQ.
LEWIS & GREER, P.C.
- 9:30 A.M.** **BREAK**
- 9:45 A.M.** **UNDERWRITING YEAR IN REVIEW – NOTABLE QUESTIONS
AND ANSWERS FROM 2018**
ERIC BORGIA, ESQ., UNDERWRITING COUNSEL
CONESTOGA TITLE INSURANCE CO.
- 10:45 A.M.** **BREAK**
- 11:00 A.M.** **TOP TEN CLAIMS ISSUES OF 2018**
WILLIAM J. PARKER, ESQ., VP CLAIMS & UNDERWRITING
CONESTOGA TITLE INSURANCE CO.
- 12:00 P.M.** **LUNCH**

THANK YOU FOR JOINING US AT CONESTOGA COLLEGE 2019!

MODERATOR: WILLIAM J. PARKER, ESQ.